



Not for profit organisation, established and funded by Syngenta International AG, an agro chemical and seeds company that works in over 90 countries and has 26,000 employees

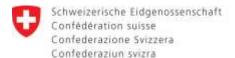
Strategic and operational independence from the company

Mandate to support smallholder famers:

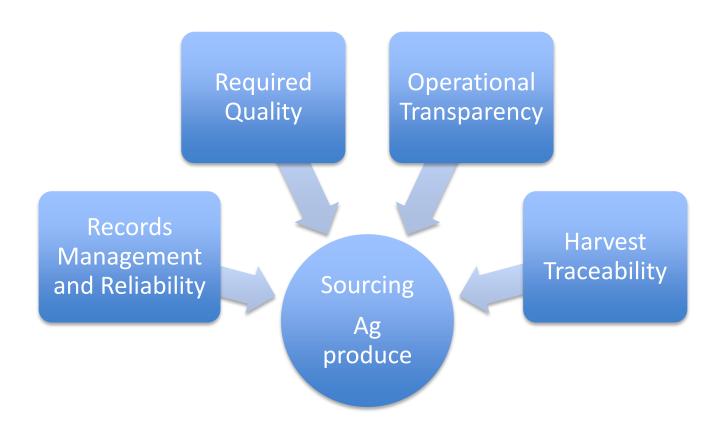
- increasing productivity through improved technology
- improving access to markets
- mitigating farming risks

SFSA is engaged in developing outgrower management schemes in Ghana, Burkina Faso, Ivory Coast, Kenya, Peru

Development of Farmforce is co-funded by the Swiss State Secretariat for Economic Affairs SECO



From a market perspective, certified smallholder contact farming has many challenges for businesses:



Before Farmforce – Paper Based Systems

- Difficult and Expensive Management of Paper Records
- Field Staff Activity Is Unclear
- Difficult to Pinpoint Fraud and Forged Data
- Scaling is Difficult
- Compliance is not 100% but hard to analyze in advance
- Auditing smallholders is time consuming

Field Agents are the Primary Interface with Small Holders

Digital Data Collection



Monitoring of Field
Staff



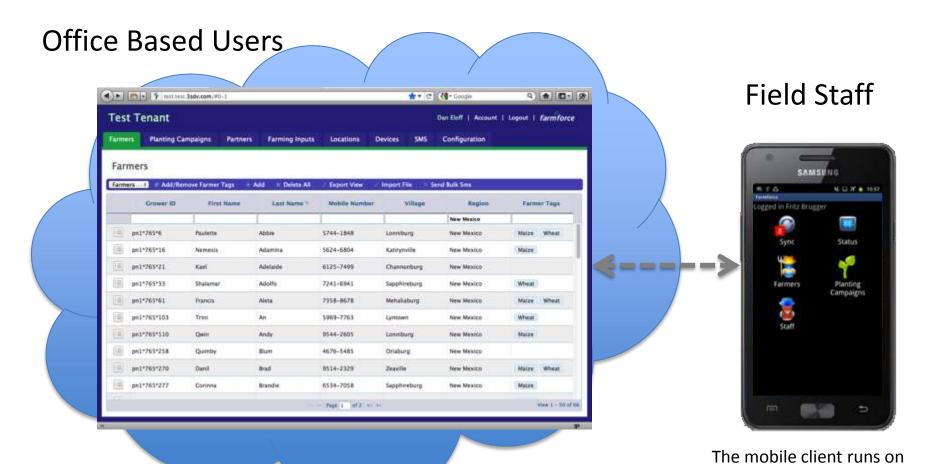
Real-time Information



More Manageable Operations



Farmforce - Website and Mobile App



The Farmforce Server is a cloud based web application. It is used by cooperatives, farmer business organizations and other aggregators to organize and monitor farming activities

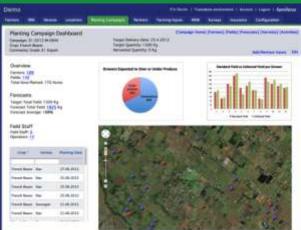
Runs offline.

Android phones and is used by field staff to enter data.

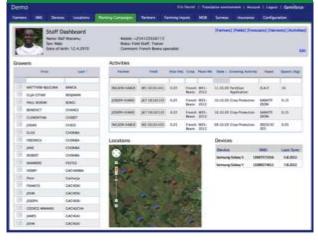
Field officer captures data in the field: GlobalG.A.P-compliantgrowing activities and assessment, yield forecast, agronomic questions, and more



Management gets real-time information on growing progress and productivity across hundreds of outgrowers



Management can easily monitor performance of field officers and guide their activities efficiently



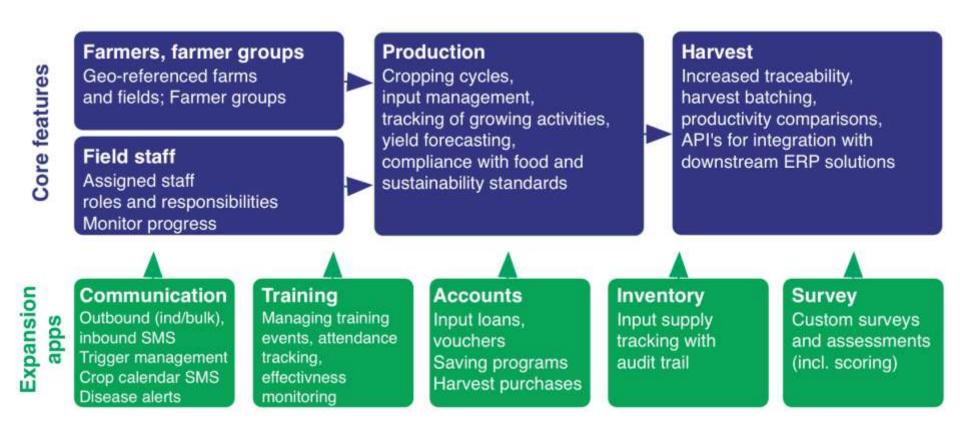
Internal Control System and Audit firms detect compliance issues early and can focus field visits on areas of concern

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After Farmforce – Digital Real-time Management

- Confirmable Records and Real-time Information
- Field Staff can be monitored and managed
- Fraud and Theft can be prevented or detected
- Simpler to Scale up
- Faster auditing
- Possible to Confirm 100% Standards Compliance
- Traceability Verification in Seconds

The Farmforce suite of tools



The combination of core Farmforce functionality and add-on apps leads to complete business solutions.

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