

*RRR-II is a project of*

 **german cooperation**  
DEUTSCHE ZUSAMMENARBEIT

 Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra  
**Swiss Agency for Development and Cooperation SDC**

*implemented by*

 **KCCA**  
KAMPALA CAPITAL CITY AUTHORITY  
For a better City

 **giz** Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

## Resource Recovery and Safe Reuse (RRR) II

### Closing Workshop

### Component 2a: RRR START – UPS


**Dr. Ernest ABAHO, MUBS**  
**Dr. Vincent BAGIRE, MUBS**  
**Dr. Joel KINOBE, CEDAT**  
**Ms. Sarah KYEJJUSA, MUBS**

**Dr. Charles NIWAGABA, CEDAT**  
**Ms. Diana NTAMU, MUBS**  
**Ms. Caroline SAUL, Eawag**  
**Mr. Martin WAFLER, cewas**

*in cooperation with*



 **cewas**



 **MUBS**  
MUBS  
Mbarara University




 **MUBS**  
MUBS  
Mbarara University

 **eawag**  
aquatic research  
**Sander**  
Water and Sanitation in Developing Countries

Resource Recovery and Reuse (RRR) II

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## 1. Resource Recovery and Safe Reuse - Phase II, Uganda




### *Main objective of component 2:*

Safe and financially sustainable RRR business pilots are established in Kampala:

- Coaching 2 - 3 start-up entrepreneurs to establish a RRR business
- Coaching 1 - 2 existing businesses to extend their current business scope with a RRR business component









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## 1. Resource Recovery and Safe Reuse - Phase II, Uganda

### Trainers and coaches – CEDAT, cewas, Eawag & MUBS

			
<b>Dr. Ernest Abaho</b> (MUBS)	<b>Dr. Vincent Bagire</b> (MUBS)	<b>Dr. Joel Kinobe</b> (CEDAT)	<b>Ms. Sarah Kyejjusa</b> (MUBS)
			
<b>Dr. Charles B. Niwagaba</b> (CEDAT)	<b>Ms. Diana Ntamu</b> (MUBS)	<b>Ms. Caroline Saul</b> (Eawag)	<b>Mr. Martin Wafler</b> (cewas)

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## 2. RRR-II Business Development Programme Uganda

**Ateliers**

Learn all about business models and how to design your own RRR business model in these information workshops.

**Smart Start-Up Programmes**

Acquire the necessary skills and get *training* in how to bring your RRR business model to life.

**Coaching**





Benefit from one-on-one coaching from RRR business development experts.

**Business Ideas Competition**

Compete with your RRR business idea and plan and secure further support in setting up\* your RRR business. \* in close collaboration with MUBS, CEDAT, KCCA and GIZ

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### 3. RRR Business Model Development Ateliers

RRR Business Model Development Ateliers

2<sup>nd</sup> December 2015  
10<sup>th</sup> March 2016





- **More than 60 participants** introduced to business model thinking process
- **10 RRR Business Models** developed
- **Interest in RRR Business Development Programme** raised



Group picture taken during Atelier held on 2. December 2015

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### 4. RRR Smart Start-Up Programmes

RRR Smart Start-Up Programmes

February – March 2016  
April – June 2016

**16 Start-Ups/SMEs** capacitated to ...


- ... design, test, and build **value propositions** in a structured and thoughtful way,
- ... consolidate **RRR Business Models**,
- ... develop a **Minimum Viable Product**,
- ... understand key **financial mngt. tools**



Group picture taken during 2<sup>nd</sup> Smart Start-Up Programme

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### 5. RRR Business Ideas Competition



RRR Business Ideas Competition  
5<sup>th</sup> August 2016

- 14 Start-Ups/SMEs submitted documents
- 4 Start-Ups/SMEs awarded
- procurement of **needed equipment**,
- support in acquiring **licenses**, and
- **free advisory services, coaching, mentorship and support** by KCCA, GIZ-RUWASS, MUBS, CEDAT, EAWAG and cewas.

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### 6. Technical & Business Development Coaching





Technical & Business Development Coaching  
September 2016 - ongoing

- 6 Start-Ups/SMEs receive **face-to-face and remote one-on-one technical & business development coaching**
- scheduled and demand-oriented coaching by CEDAT and MUBS
- 4 scheduled stays of international coaches

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## 7. Activities to be taken before end-July

- Production, delivery, installation and commissioning of procured technical equipment
- Orientation through suppliers and CEDAT on how to use and maintain equipment
- Production support
- Initiating transitional phase

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## 8. Thoughts for transitional phase

- Help entrepreneurs through the transitional stages in starting and growing a small enterprise in RRR.
- Help entrepreneurs setting goals, developing a plan, and requiring them to carry out and implement their plans.
- Link entrepreneurs with professionals and organizations that can further assist them.
- Monitor and document business progress.
- Help entrepreneurs identify further business opportunities and help them to capitalize on those opportunities.

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Thank you very much!

in cooperation with

**cewas**



COLLEGE OF ENGINEERING, DESIGN,  
ART AND TECHNOLOGY  
MAKERERE UNIVERSITY

**eawag**  
aquatic research

Sandec  
Water and Sanitation in  
Developing Countries