



Schweizerische Eidgenossenschaft
Confédération suisse
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Federal Department of Foreign Affairs FDFA

Swiss Agency for Development and Cooperation SDC
Thematic Cooperation / Section Economy and Education

CALL FOR PROPOSALS

“Scale up Social and Impact Entrepreneurship”

December 2023

INTRODUCTION AND CONTEXT

Social and Impact Enterprises¹ (SIEs) have a mission to address social or environmental issues and create development impact. Supporting SIEs is a powerful catalyst for achieving the various Sustainable Development Goals (SDGs) and is in line with Switzerland's interest in contributing to sustainable and inclusive economic growth, market development and the creation of decent jobs, as defined in the Swiss International Cooperation Strategy 2021-24², which also emphasises the role of the private sector, including SIEs. SIEs can develop market-based solutions for low-income households and vulnerable people, such as migrants, for example by providing migrant-centred goods and services or employment and business opportunities for forcibly displaced persons and host communities. Promoting SIEs can thus empower low-income households and vulnerable people, strengthen their socio-economic inclusion and contribute to social cohesion and social change.

Supporting SIEs is an approach promoted by the Swiss Agency for Development and Cooperation (SDC), and it has a long and positive track record in specific development contexts, such as Latin America and the Caribbean or the Middle East, and in specific themes or focus areas, such as water or migration (see also Annex 1). The approach is particularly promoted by SDC's Thematic Section Economy & Education (E&E), which has conceptualised SDC's role in supporting SIEs in a guidance note³.

However, many SIEs - especially in SDC's priority countries and regions - are still at an early stage of development. They lack the appropriate ecosystems⁴ to develop their full potential and face several challenges throughout their lifecycle that hinder their growth to scale. This is particularly true for SIEs serving low-income households and vulnerable groups such as migrants and/or forcibly displaced persons. This project aims at scaling up innovations and good practices, building on lessons learned from other organisations and previous SDC projects, and enabling new pilots with a focus on SDC priority regions and countries, which will be prioritised under this project.

In August 2023, SDC organised a physical ideation workshop on SIEs together with some European-based SIE expert organisations, many of which SDC has already worked with on this topic. In September and October 2023, it shared and discussed the “take aways” from this workshop in four virtual brainstorming sessions with interested stakeholders, many of them regional and local organisations from the Global South, many of which expressed an explicit interest to SDC's section E&E in collaborating within the framework of this upcoming project (see Annex 3).

This is a call for proposals with the intention of identifying one or more partner organisations with a project proposal that will be further refined together with SDC in a joint project development process leading to a co-financing agreement and project implementation in support of SIEs.

¹ A social enterprise is an organisation which has social or environmental objectives as its primary purpose. A social enterprise may be a for-profit or non-profit entity or a hybrid form. The profits of social enterprises are usually reinvested to maximise the benefits for society. Impact enterprises are defined broader, see also: https://www.shareweb.ch/site/EI/Documents/PSD/Social%20Entrepreneurship/CEP_Guidance_Social_and_Impact_Enterprises_in_Development_Outcomes.pdf

² <https://www.eda.admin.ch/eda/en/fdfa/fdfa/publikationen.html/content/publikationen/en/deza/diverse-publikationen/broschuere-iza-2021-24>

^{3 4} See also: “Achieving Development Outcomes with Social and Impact Enterprises A guidance paper for Swiss Agency for Development and Cooperation staff and partners” (https://www.shareweb.ch/site/EI/Documents/PSD/Social%20Entrepreneurship/CEP_Guidance_Social_and_Impact_Enterprises_in_Development_Outcomes.pdf)

1. GUIDING PRINCIPLES FOR THE PROJECT

1.1 Goals and objectives

SDC's Thematic Sections E&E and Migration & Forced Displacement (SMFD) are launching an open call for proposals to identify a project led by one more organisations, which will then be further developed together with SDC (see section 5.2). The project should build on and systematise existing innovative initiatives or approaches to contribute to the achievement of the SDGs, with a particular focus on poverty reduction, inclusion and social cohesion.

For SDC, the ultimate target groups of this project are low-income households and vulnerable people, including migrants and/or forcibly displaced persons, in least developed, low-income, lower-middle-income and selected middle-income countries (see section 2.2). Working with SIEs is a means to this end. SIEs are thus a vector to reach tens or hundreds of thousands of beneficiaries who are clients or suppliers - and some employees - of SIEs. Impact is therefore defined as the improvement of livelihoods, e.g. through increased access to services, goods, employment and/or business opportunities at the level of these target groups, with a plausible attribution story.

Based on SDC's past experience and in line with SDC's guidance note, SDC envisages a project that works in two interlinked areas, supporting (1) SIE ecosystem(s) and (2) a portfolio of selected individual SIEs. These two broad lines of intervention are exemplified in an illustrative, preliminary results chain that already includes three areas topics that SDC considers important in supporting SIEs: gender transformation, improved impact measurement and management, and access to finance for SIEs (see Annex 2). However, other topics can be added and/or the results chain can be adapted and refined in the submitted proposals or during the project development process with SDC. For example, depending on the context, it may even be effective to improve the overall framework conditions for SIEs. SDC is open to all possible combinations of different intervention lines and topics, as long as they are well justified. The concrete approaches and project architecture will thus depend on the selected proposal and the associated organisation(s) and will be the result of a joint project development process.

This project should become an SDC flagship programme with the aim of attracting other SDC units over the years with additional earmarked funds in line with their specific geographical or thematic mandates.

1.2 Innovation

The project should scale up innovations and good practices, building on lessons learned and expertise from other organisations and SDC. During the joint project development process (see section 5.2), SDC's role will be to ensure knowledge transfer of its experience in supporting SIEs, e.g. from the project mentioned in Annex 1. SDC is therefore looking for one or more partner organisations that are interested in integrating SDC's experience, while at the same time bringing their own ideas for scaling up successful approaches and innovations in working with SIEs and their ecosystems.

1.3 Strategic linkages

The project may collaborate, cooperate or coordinate with other partners and projects. SDC's role is to ensure alignment and exploit potential synergies with SDC projects (see Annex 1) and, more generally, with Swiss-funded initiatives during the joint project development process (see section 5.2). For SDC, Impact Linked Finance (ILF) projects, which provide funding to mature SIEs in developing countries that generate measurable impact and are complementary interventions, may be of particular interest. In addition, as additional earmarked funds for SIE support may become available at a later stage (see section 1.1), synergies with new similar SDC-funded projects remain also to be explored. There is also the possibility of integrating them into the project with a focus on specific SDC priority regions and/or countries and/or themes.

2. APPLICATION DETAILS

2.1 Who can apply

SDC is looking for one or more partner organisations with proven experience and competence in working with and supporting SIEs and their ecosystems, including migrant-centred approaches. Proven capacity to develop and implement projects of similar complexity, including results measurement and management, is a must. In addition, a good anchorage in and/or networks/partnerships and contextual knowledge of SDC priority regions and/or countries are also required.

While contributions to new projects and initiatives together with other funders and/or contributions to ongoing projects are eligible, the selected organisation(s) must have the flexibility to engage in a joint project development process (see section 5.2) to ensure alignment with SDC's objectives and reporting requirements.

The selected organisation(s) must have a proven capacity to engage the private sector in the project and ideally have the capacity to mobilise and leverage private funds / investments for the project (see also section 2.4).

The call for proposals welcomes applications from single organisations, organisations with subcontractors, consortia or alliances of different actors. In the case of a consortium or alliance, the composition of applicants should ensure complementarity, coherence and competence in all related areas. SDC expects to have only one contractual partner.

SDC is accustomed to working in fast-changing and challenging contexts and therefore recognises that adaptability and the integration of lessons learned are key success factors in leading and managing complex projects. This includes changing the way in which the objectives are achieved in response to change. SDC is committed to this and expects the selected organisation(s) to have the capacity and openness to do so. This is particularly important as the project, once up and running, may attract other SDC units with additional earmarked funds in line with their specific geographical or thematic mandate (see section 1.1).

2.2 What kind of project can be funded

SDC is looking for a project that will scale up SIE in the Global South, in line with SDC's goals and objectives outlined in section 1.1. SDC has deliberately left the design of the project open and is looking for a project idea to be developed into a final project together with the selected organisation(s), which will bring experience and innovative ideas on how best to achieve the goals and objectives. Important elements that will be taken into account in the evaluation criteria (see section 4.2) are:

- The project should **achieve poverty reduction, inclusion and social cohesion targeting low-income households and vulnerable people**. SDC's experience has shown that targeting low-income households and vulnerable people, including migrants and/or forcibly displaced persons, is a challenge in itself, especially when it comes to achieving impact at scale. Therefore, for this project, SDC originally envisages a sector-agnostic project. However, if the selected organisation(s) feel that a sectoral focus is appropriate and has the expertise, network and/or co-financing for a particular sector, this can be brought forward in the call for proposals as long as the target group remains the same.
- The project should **include migrants and/or forcibly displaced persons as a specific target group**, alongside the low-income households and vulnerable people of the host communities. This could be done either through a specific project component with ecosystem building and/or SIE promotion targeting migrants and/or displacement affected communities or through an

integrated ‘inclusivity lens’⁵ applied throughout the project, integrating a migrant-relevant services offer. The project should thus (also) benefit migrants and/or forcibly displaced persons e.g. through improved goods and services provided or empowerment through jobs or business opportunities alongside other communities provided by SIEs. Strengthening SIEs operating in migration-affected or multiple-crisis contexts has the potential to foster common public goods and to contribute to social cohesion, beyond the empowerment and socio-economic inclusion of the marginalised people.

- The project should **support ecosystems including regional and/or local actors**. SDC believes that it is important to work at SIE ecosystems through regional and local ecosystem support organisations which is generally beneficial for SIEs at all stages (from incubation to acceleration). However, there are many ways to work on and within (an) ecosystem(s) and SDC does not have a pre-defined vision/idea with respect to an approach.
- The project should effectively **provide support a selection of individual SIEs**. SDC wants to achieve impact at scale and, based on its experience, believes that market-based SIEs (not-for-profit with revenue models not excluded) in the acceleration phase have the power to do so for the target group of this project. However, SDC is open to other approaches to support a selection of SIEs.
- The project should integrate the **topics of gender transformation, impact measurement and management, and access to finance**. For SDC, gender inequality is one of the major obstacles to sustainable development, economic growth and poverty reduction and must be explicitly addressed in the project. In addition, impact measurement and management of SIEs, as well as access to finance for SIEs, are issues that SDC considers particularly relevant. However, additional or different topics, with the exception of gender transformation, which is mandatory, are welcome to be proposed in the Call for Proposals and/or the results chain can be adapted and refined in the submitted proposals or during the project development process with SDC.
- The project should be **global in scope, covering at least five ODA-eligible countries**⁶, at least two of which must be SDC priority countries⁷, located in at least - but not necessarily exclusively - **two regions of the global South**, at least one of which must be a region where SDC is active in bilateral development cooperation, i.e. North Africa and the Middle East, Sub-Saharan Africa or South and South-East Asia. The aim is also to promote learning, knowledge sharing and networking between regions/countries.

2.3 Duration

This call for proposals is for a first phase of four years of project implementation (within the period 2024-2028), starting after the development of the full project proposal together with SDC (see section 5.2). There is a possibility of subsequent phases, i.e. a second and a third phase of three to four years each (until the end of 2036), depending on both satisfactory performance of the

⁵ The ‘inclusivity lens’ as employed by SFMD, comprises an understanding of the specific needs and potential of migrants and forcibly displaced, discerning the nuances when creating a SIE project offer tailored for this group, see also Social Enterprises for Migration and Development, as an example of SDC financed project using this approach: <https://semd-project.org/>. SDC holds a positive perspective on migration acknowledging their potential to contribute to the SDGs which aligns with the promotion of SIE fostering positive socio-economic impacts in migration-affected contexts. Hence, SDC is committed to enhance migrant’s wellbeing and safety, minimize the cost of migration and unlock the developmental potential of human mobility see also “Global Programme Migration and Forced Displacement , Strategic Framework 2022-2025” [https://www.shareweb.ch/site/Migration/Documents/About%20the%20network/global-programme-migration-and-forced-displacement%20\(1\).pdf](https://www.shareweb.ch/site/Migration/Documents/About%20the%20network/global-programme-migration-and-forced-displacement%20(1).pdf)

⁶ see: <https://www.oecd.org/dac/financing-sustainable-development/development-finance-standards/DAC-List-of-ODA-Recipients-for-reporting-2024-25-flows.pdf>

⁷ Afghanistan, Bangladesh, Benin, Burkina Faso, Chad, Horn of Africa (Somalia, Ethiopia and Kenya), Mali Mekong region (Cambodia and Laos PDR), Middle East (Syria, Lebanon, Jordan, Iraq), Mozambique, Myanmar, Nepal, Niger, North Africa (Egypt, Tunisia, Algeria), Occupied Palestinian Territory, Tanzania, the Great lakes Region (Rwanda, Burundi, DR of Congo), Zambia, Zimbabwe. See also: <https://www.eda.admin.ch/deza/en/home/countries/schwerpunktregionen-iza.html>

previous phase(s), strategic alignment and the confirmed availability of funds. The project proposals to be submitted under this call shall only cover the first phase, i.e. take a four-year perspective.

2.4 Funding

SDC's contribution (from the Sections E&E and SMFD) is up to CHF 7.8 million for a first phase of four years, out of which at least CHF 2 million should be spent on interventions with/of SIEs targeting migrants and/or forcibly displaced persons as described in section 2.2.

SDC's contribution will cover up to 50% of the total project costs. It is expected that the selected partner organisation(s) will co-finance the remainder. Acceptable means for that are: i) cash contributions, e.g. from other donors/funders, but preferably also from private sector actors⁸, ii) contributions in kind, and iii) investments in SIEs that are leveraged by and attributable to the project.

SDC's contribution is mainly aimed at financing technical assistance, capacity building, or other grant-based support in line with the objectives of the project.

There is no remuneration for submitting a proposal under this call. The further development process of the selected proposal may be partially co-funded, e.g. facilitation support for a co-creation process, but this is subject to negotiation (see section 5.2).

2.5 Contractual aspects

The Swiss Federal Act on International Development Cooperation and Humanitarian Aid as well as the Swiss Federal Subsidy Act and the conditions of the Federal Department of Foreign Affairs regarding contributions are applicable.

The following standard contracts will be signed after the project development process with the selected applicant:

- For an organization registered in Switzerland see template "Standard contract: Federal contribution for project" on SDC's shareweb Section E&E:
<https://www.shareweb.ch/site/EI/Pages/Content/newsdetail.aspx?ItemID=2381&Site=public>
- For an organization registered outside Switzerland see template "Standard contract: Contribution outside Switzerland" on SDC's shareweb Section E&E:
<https://www.shareweb.ch/site/EI/Pages/Content/newsdetail.aspx?ItemID=2381&Site=public>

3. SUBMISSION PROCEDURE

3.1 Contact and information

All information about this call for proposal is publicly available on the shareweb of SDC's Section E&E: <https://www.shareweb.ch/site/EI/Pages/Content/newsdetail.aspx?ItemID=2381&Site=public>

Questions related to the call for proposals shall be submitted by email to the following address kep@eda.admin.ch with the subject: "Scale up Social and Impact Entrepreneurship" (see timeline in section 3.3).

All questions and relative answers will be anonymously and openly available on the shareweb of SDC's Section E&E:
<https://www.shareweb.ch/site/EI/Pages/Content/newsdetail.aspx?ItemID=2381&Site=public>.

The proposals have to be submitted by February 29th 2024, 24:00 CET at the latest to the following email address: kep@eda.admin.ch with the subject: "Scale up Social and Impact Entrepreneurship".

Validity of proposals: 180 days after deadline for submission of complete proposals.

⁸ For more information in SDC's definition the private sector and understand of engaging with it see <https://www.eda.admin.ch/deza/en/home/partnerships-mandates/partnerships-private-sector.html> incl. SDC's "General Guidance on the Private Sector in the context of the International Cooperation Strategy 2021–24"

3.2 Documents to be submitted

The following documents have to be sent directly to SDC's Section E&E (kep@eda.admin.ch) within the above mentioned deadline:

1. Cover letter signed by the applying organisation(s) (1-2 pages) including the name(s) of the expert(s) who are available and responsible for the project development process together with SDC described in section 5.2. The respective CV(s) shall be annexed.
2. Technical proposal (max. 7 pages) including:
 - a. description of the project including (see also section 2.2):
 - i. impact hypothesis or theory of change with a clear link to poverty reduction, inclusion and social cohesion targeting low-income households and vulnerable people;
 - ii. approach with respect to supporting intervention lines related to SIE ecosystem(s) and a portfolio of selected individual SIEs or similar;
 - iii. approach or integration related to the topics gender transformation, impact measurement and management and access to finance for SIEs. Additional or different/other topics can be proposed, too;
 - iv. geographical outreach/coverage (including regions and countries).
 - b. a specific section on the approach and expertise to support SIEs with the view of benefiting migrants and/or forcibly displaced persons and how it is embedded in the overall project (see section 2.2);
 - c. a description of how innovation and good practices of the applying organisation(s) and its partners will be promoted and can be scaled up (see section 1.2);
 - d. the expected results (outcomes and impacts) to be achieved within four years and, if applicable, the results achieved so far and the sustainability of these results;
 - e. a description of the profile of the applying organisation(s), including experience in the thematic area of support to SIEs, track record of capacity to develop and implement projects of similar complexity in SDC priority regions and involving the private sector (see section 2.1);
 - f. the envisaged role of the applying organisation(s) and partners and the possible institutional arrangements, including the organisational structure of the project as well as the governance arrangements (see section 2.1), recognising that the project development process will allow time and space for further adjustments, refinements and formalisation.
3. Financial proposal (max. 3 pages) for
 - a. An estimate of the budget for the entire project (including SDC's contribution and the co-financing to be provided by the applying organisation(s) for the four years of intervention, indicating the main cost components related to the different lines of intervention incl. migration-centred support;
 - b. Breakdown and confirmation of co-financing and/or plans for raising (additional) resources throughout the project; letters of intent or confirmation for additional resources may be included as annexes;
 - c. Relation of estimated costs to expected outcomes of the project proposal.

Additional attachments, annexes or links to other documents are not accepted and will not be read and considered.

An organisation may submit or be part of more than one proposal.

Language for proposals: English

3.3 Timetable

Date / Deadline	Activity
15.12.2023	Call for proposals opening
22.12.2023	Deadline submission of questions by email / round 1
08.01.2024	Publication responses to questions / round 1 online on SDC's shareweb Section E&E
15.01.2024	Deadline submission of questions by email / round 2
24.01.2024	Publication responses to questions / round 2 online on SDC's shareweb Section E&E
29.2.2024, 24:00 CET	Deadline for submission of complete proposals by email
March 2024	Evaluation of submitted proposals
15.03- 29.03.2024	Oral presentations and negotiations (remain reserved) (see 3.5)
02.04- 15.04.2024	Evaluation decision, communication on decision to all applicants and publication of the decision online on SDC's shareweb Section E&E shareweb
April 2024 – July 2024	Development process together with SDC for of a full proposal (see 5.2) to be considered for funding by SDC
July 2024	Credit proposal phase 1 (SDC internal document to approve full proposal)
August 2024	Signing of Contract between SDC and implementing organization
September 2024	Start of phase 1

3.4 Evaluation

The evaluation is carried out in accordance with the procedure described in section 4.

3.5 Oral presentation and negotiation (remain reserved)

In the case of high quality proposals with similar scores, SDC reserves the right to invite the concerned applicants for an oral presentation and discussion (phone or video conference) with a SDC selection committee. The oral presentation and negotiation is expected to take place in the second half of March 2024.

3.6 Evaluation decision

Following the evaluation procedure described in section 4 below, SDC will make a final decision and may select one of the proposals. However, SDC will keep the proposals of eligible applicants in the order of the scores obtained during the evaluation as back-up options in case a project does not materialise during the project development process.

This call for proposal is subject to the provisions of the Federal Act and Ordinance on International Development Cooperation and Humanitarian Aid and the Subsidies Act.

4. SELECTION OF PROJECTS; EVALUATION CRITERIA

4.1 Eligibility check

An evaluation committee setup by SDC will check whether the proposals meet the formal criteria as described in the section 3.1 and 3.2. Proposals that do not meet the formal criteria will not be evaluated. The committee will then evaluate all the eligible proposals according to the criteria described in section 4.2 below.

4.2 Evaluation

The following table provides an overview of the evaluated criteria (C) and the corresponding weighting of SDC in line with the documents to be provided (see section 3.2):

C	Criteria	Weighting
Technical Proposal		
C1	<u>Capacities of partner organisation(s) see also section 2.1:</u> <ul style="list-style-type: none"> • Demonstrated thematic expertise and competence, including migration-centred approaches, engagement with private sector actors and/or mobilisation of private sector funding • Relevant track record and achieved results • Relevant institutional network and local/regional anchoring and/or partners for project implementation • Capacity to manage and implement the project, including results measurement, adaptability and scale-up • Capacities of the proposed expert(s) for the project development process 	25%
C2	<u>Approach see also section 2.2:</u> <ul style="list-style-type: none"> • Alignment with SDC's focus on poverty reduction, inclusion and social cohesion, supporting SIEs targeting low-income households and vulnerable people • Extent of integration or coverage in terms of support to SIE ecosystem(s) and selected individual SIEs, as well as gender transformation, impact measurement and management and access to finance and/or other/other issues • Consistency and plausibility of described interventions and approaches, including estimated results and their sustainability • Geographical reach/coverage • Clarity and self-explanatory nature of the proposal 	35%
C3	<u>Approach to Migration and/or Forced Displacement see section 2.2</u> <ul style="list-style-type: none"> • Approach to migration-centred SIE support and its integration into the overall project 	10%
C4	<u>Innovation see also section 1.2</u> <ul style="list-style-type: none"> • Approach to innovation and scaling up of good practices and experience 	10%
Financial Proposal (see also section 2.49)		
C5	<ul style="list-style-type: none"> • Clarity and self-explanatory nature of the budget, including the alignment with the technical proposal and migration-centred SIEs support • Relation of estimated costs to expected outcomes of the project proposal 	10%
C6	Percentage and reliability/likeliness of co-financing	10%

Each criterion will be evaluated according to the following score table:

Score	Fulfilment and quality of the criteria	
0	Cannot be established	<ul style="list-style-type: none"> • Information has no significance.
1	Very bad fulfilment	<ul style="list-style-type: none"> • Information is insufficient. • Data quality is very poor.
2	Bad fulfilment	<ul style="list-style-type: none"> • Information relates inadequately to the requirements. • Data quality is poor.

Score	Fulfilment and quality of the criteria	
3	Average fulfilment	<ul style="list-style-type: none"> Information globally responds inadequately to the requirements. Data quality is adequate.
4	Good fulfilment	<ul style="list-style-type: none"> Information focuses well on requirements. Data quality is good.
5	Very good fulfilment	<ul style="list-style-type: none"> Information clearly relates to the achievement of outputs. Data quality is excellent.

5. COMMUNICATION ON SDC DECISION AND NEXT STEPS

5.1 SDC decision

After the evaluation of all eligible proposals, SDC will officially communicate its decision in April 2024.

5.2 Full project proposal development

The project should start in fall 2024. The selected partner organisation(s) will further elaborate and refine the project proposal together with SDC in spring and summer 2024 and write a full project document. The size, content and methods of this project development process, e.g. co-creation, will be negotiated between the selected organisation(s) and SDC. SDC will contribute to this process with human resources and may contribute with some co-funding, e.g. as part of a co-creation process (subject to negotiation). The duration of this process will depend on the alignment of the submitted proposal with SDC's priority as well as its maturity, but will not be longer than 5 months from the date of the decision according to 5.1 above.

SDC and the selected partner organization have the right to unilaterally withdraw from this process at any time within the development phase. In this case, SDC may approach the applicant(s) with the next highest ranked proposal. The full project document will be the contractual base for the first implementation phase of four years. Signing of the contract is subject to final approval of the full proposal by the SDC directorate.

6. LIST OF ANNEXES

No.	Annexes
1	SDC's portfolio with respect to Social and Impact Entrepreneurship (SIE) and Impact-linked Finance (ILF)
2	Preliminary results chain
3	List of potentially interested partner organisations

Annex 1: SDC's portfolio with respect to Social and Impact Entrepreneurship (SIE) and Impact-linked Finance (ILF)

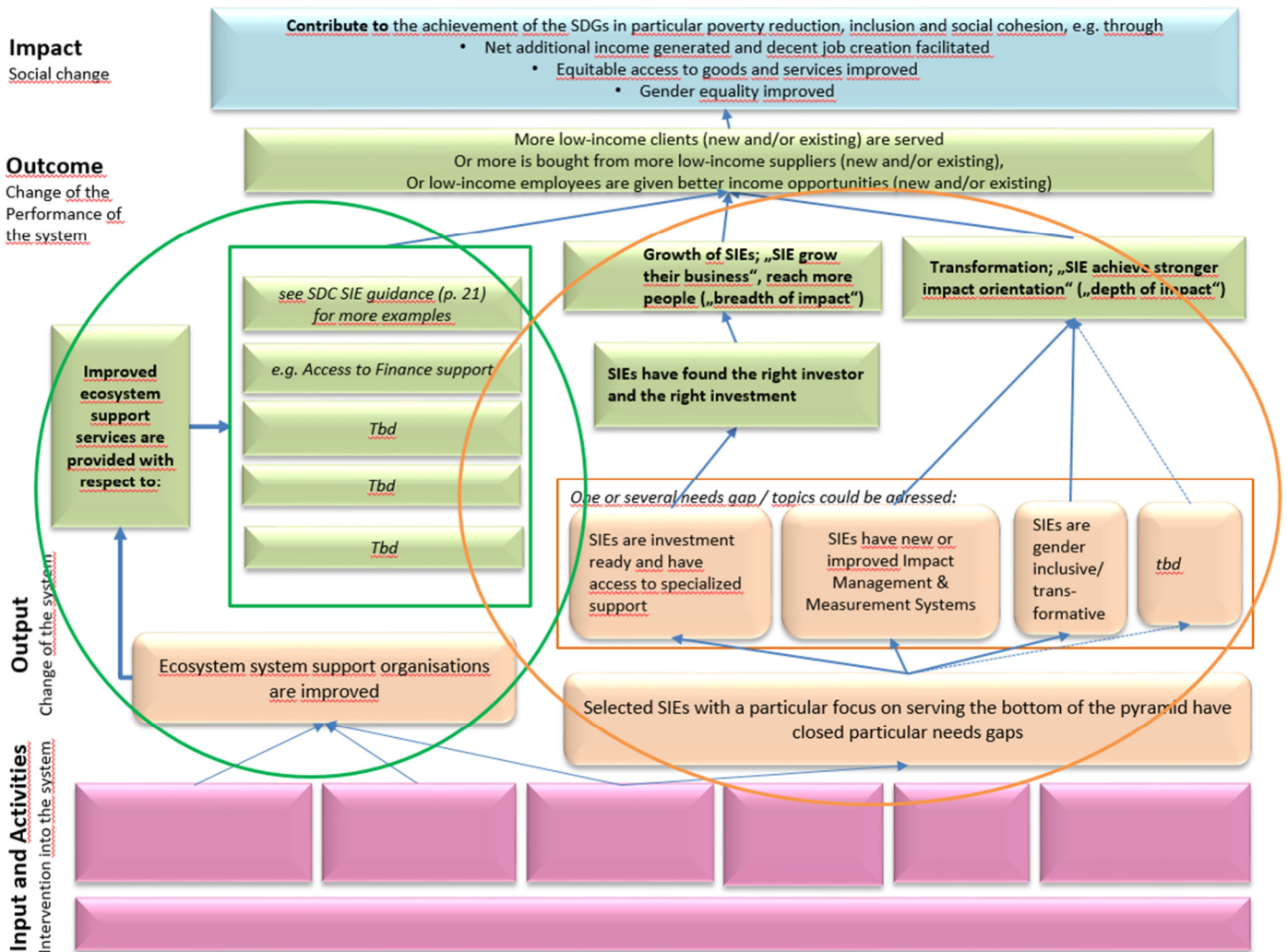
SDC's Social and Impact Enterprises Projects:

1. Regional:
 - a. Promoting Social Entrepreneurship in Latin America and the Caribbean ("PES LATAM" with an external review (<https://www.aramis.admin.ch/Default?DocumentID=70528&Load=true>))
 - b. Strengthening Social Entrepreneurship for Migration and Development ("SEMD" Regional Project in Jordan, Lebanon and Egypt, 2021-2023; <https://semd-project.org/>)
 - Global/Thematic: SDC's water section implemented 6 projects with a positive external review (<https://www.aramis.admin.ch/Default?DocumentID=68292&Load=true>) and is now planning a new bigger project with a thematic focus on water
2. Country: B-Bridddhi in Bangladesh (but also/mostly "Impact-Linked Finance": <https://www.sie-b.org/>)
3. Other SIE related programs managed by SDC country offices:
 - Cambodia, Ecosystem project (<https://www.swisscontact.org/en/projects/enhancing-entrepreneurial-ecosystem-and-investments-3ei>)
 - in Bosnia and Herzegovina: support to "Mozaik Foundation" (<https://mozaik.ba/en/>)
4. Projects where SDC funding has terminated or is running out
 - Section Health: "Lafiya" (<https://basel.impacthub.net/en/lafiya-innovators/>)
 - Section UN and Multilateral Development Banks: Accelerate 2030 (<https://accelerate2030.net/>)
 - Lebanon: Programme for Green Business Support and Investment, funding by SDC only until 2022 (<https://www.cewasmiddleeast.org/regionals-activities/green-accelerator-middle-east-scaling-environmental-enterprises-and-impact-together>)

Impact-Linked Finance (ILF) Projects:

1. Social Impact Incentives (SIINC) LATAM (<https://www.roots-of-impact.org/siinc-programs/>)
2. ACELI – Upscaling of SIINC experience with Root Capital (<https://aceliafrica.org/>)
3. ILF for Eastern and Southern Africa (<https://ilf-fund.org/programs-and-facilities/ilff-east-southern-africa/>)
4. ILF Education (<https://ilf-fund.org/programs-and-facilities/impact-linked-fund-education/>)
5. ILF Gender Inclusive Fintechs (<https://ilf-fund.org/programs-and-facilities/impact-linked-fund-gender-inclusive-fintech/>)
6. Tanzania: Innovation for Social Change (file:///C:/Users/INA/Downloads/ISC-Factsheet_2023_EN.pdf)
7. Clean Energy and Energy Inclusion for Africa (<https://cei-africa.com/>)
8. ENDEV – SIINC pilots (https://www.shareweb.ch/site/EI/Documents/Topics/Private%20Sector%20Development/Endev_siinc-Lessons-Learnt-Report_2023.pdf)
9. Knowledge Management, Ecosystem building and advocacy through the "Open Platform for ILF": <https://ilf-fund.org/open-platform-impact-linked-finance/>

Annex 2: Preliminary results chain



Annex 3: List of potentially interested partner organisations

This is a non-exclusive list of organisations that participated either in SDC's physical ideation workshop on Social and Impact Enterprise (SIE) in August 2023 or in one of three virtual follow-up brainstorming sessions in September and October 2023.

While the "take aways" of the physical ideation workshop and the list of participants in August 2023 are available online on SDC's shareweb Section E&E (<https://www.shareweb.ch/site/EI/Pages/Content/newsdetail.aspx?ItemID=2381&Site=public>), the insights of the virtual brainstorming sessions with a total of over 150 participating stakeholders shaped the final version of this call for proposal.

All organisations below listed in alphabetical order explicitly agreed to provide their contact information in order to facilitate alliance building within the framework of this call for concept:

Acrux Partners	m.tinelli@acruxpartners.com	Maria	Tinelli
Acumen - impact investor	mbanasiak@acumen.org	Magdalena	Banasiak
Africa Enterprise Challenge Fund (AECF)	indegwa@aecfafrica.org	Ian	Ndegwa
African Foundation for Development (AFFORD)	stella@afford-uk.org	Stella	Opoku-Owusu
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