Impact of the Food and Financial Crisis on the Refinancing of Rural/Agricultural Financial Institutions and Agricultural Production Co-operatives Florian Grohs





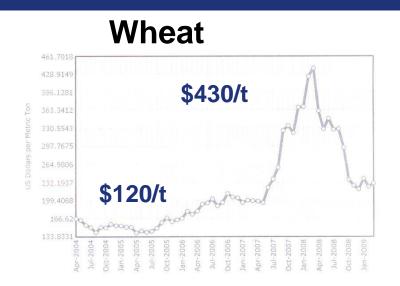
High Food Prices

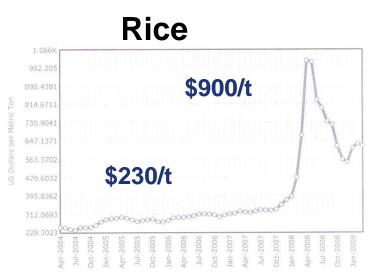
Jacques Diouf, FAO Director - General:
 "This is a unique moment in history: for
 the first time in 25 years, a fundamental
 incentive – high food commodity prices
 – is in place for stimulating the
 agricultural sector"

(June Summit on Food Security 28.5.2008)



Prices 2004 - 2009









Fuel Index





Prices for agricultural crops and inputs

- High food prices hit poor and hungry people in low income countries hardest
 - Urban net food buyers
 - Rural non food producers
- Farmgate prices for small farmers increase less than world market prices
 - Lack of access to markets
- Volatility of prices has increased
 - Planning investments is difficult (dairy in CEE)



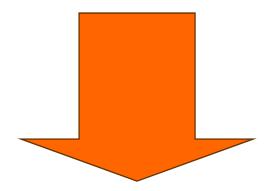
Influence factors for price increases

- Poor harvest due to variable weather climate change
- Increased consumption of meat + dairy products in emerging countries (China)
- Increased use of biofuels
- Speculation on the commodity markets
- Historically low levels of stocks



Climate Change

- > Larger rainfall variability (time and location)
- > More frequent extreme weather
- **➤ More frequent floods**
- > More frequent droughts



Weather difficult to predict

- →insecure planning
- →lower harvests and losses



Increased food prices. Will they benefit the poor?

- Inputs shot up faster than food prices
- Small farmers also buy food from the market
- Some poor countries are net food importers
- Beneficial for large farming units chance for cooperatives
- Expansion of supermarkets in CEE and Latin America, they need
 - large quantities,
 - uniform quality,
 - standardized packaging,
 - food certificates



The small-scale farmer

- 43 countries depend on one commodity for 20% of total export revenues, most in sub-saharan Africa
- Many least developed countries have become net importers of agricultural products
- the poorest countries are net losers of tradeliberalization
- Small scale farmers need:
 - seeds, fertilizer; infrastructure irrigation; know-how to improve product quality; reduce losses
 - Larger units to produce more efficiently
 - Access to markets



The World Financial Crisis Impact on MFIs

- Demand for microloans drops
- PAR increases but less in rural areas
 - Drop in turn-over of microentrepreneurs
 - Drop in remittances from US, EU, Russia
 - Job losses, rising unemployment
 - Devaluation of local currencies
 - Increase of interest rates on microloans
- Refinancing of MFIs more difficult
- Interest rates to MFIs increase somewhat (LIBOR - Margin +)



The World Financial Crisis Impact on Agricultural Cooperatives

- Banks hardly make loans at all
- Local interest rates increased a lot
- Fair Trade demand in EU / US of some products (flowers, bananas) dropped extremely.
- Agricultural subsidies are delayed
- Investments are delayed



Snapshot Latin America

Southern Part

- No large inflation
- MFIs have steadyPAR

Northern and Central Part

- MFIs difficulty refinancing
- Microentrepreneurs affected by US crisis
- small farmers okay



Snapshot Asia

Philippines

- Double digit inflation
- High input cost offset high food prices
- MFIs, difficult to refinance,
 PAR slightly higher

India

- Low inflation
- Middlemen benefit from high prices
- Crop failures and overindebtedness increased farmer suicides





Snapshot Africa

Eastern Africa

- Double digit inflation
- High food prices, high input prices
- Many small farmers want to stop farming
- MFIs, difficulty refinancing, PAR is increasing
- Demand for microloans dropping





Snapshot Central and Eastern Europe

- double digit inflation
- High prices benefit large farms + cooperatives
- MFIs, difficulties refinancing and much higher PAR
- Demand for microloans dropping
- Remittances dropping



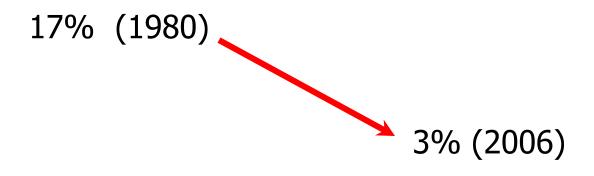


Future Challenges

- Demand for food will double within the next 25-50 years, primarily in developing countries
- We need sustained growth in the agricultural sector to
 - feed the world
 - enhance rural livelihood
 - stimulate economic growth
- In an environmental and socially sustainable way
- IAASTD (International Assessment of Agricultural Knowledge, Science and Technlogie for Development, South Africa, April 2008

Rural Development is neglected

Share of rural development of total official development aid



(FAO, 7/2008)



How does Oikocredit support MFIs

✓ CAREHOLDER VALUE

- Continue making loans to partner MFIs
- Increase equity of MFIs if necessary
- Refocus mission on "microentrepreneurs"
- Provide TA to struggling MFIs within our limited means



How does Oikocredit support Agricultural Cooperatives

✓ CAREHOLDER VALUE

- Self-organisation of small farmers is crucial – size matters
- Link to market, access to finance
- Increase financing of ag. production cooperatives (25% goal!!)
 - Higher risk
 - Smaller loans
 - More work



Summary

- Rural Finance (loans, deposits, money transfers) increases in importance to support rural livelihood and reduce poverty
- Donor organizations should redirect focus on rural finance and help through
 - Technical assistance to coops / rural MFIs
 - Seed capital for budding rural MFIs
 - Building adapted regulatory frameworks
- Consumers should support Fair Trade



Thank You

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