



## ETHIOPIAN COFFEE

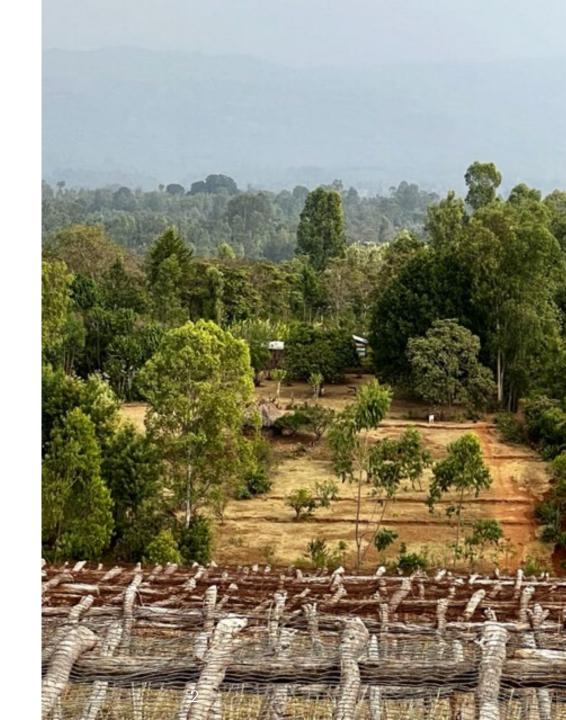
Cradle of arabica coffee

450,000MT produced per year (ICO)
Largest African Coffee Producer - 50%
consumed locally
About 25% of country's export earnings

Over 15 millions smallholder farmers (USDA)

Average plot size under 1ha

Often main income source for coffee farmers







#### THE TRACEABILITY PROJECT AT A GLANCE

**Budget**: 200,000 USD 50% SDC 50% Walter Matter

**Timeline**: 18 months November 2022-April 2024

#### Walter Matter

- Project coordination & reporting
- Field staff

#### Bagersh

- Technical and on-the ground support
- Trusted, long-term relationship with wet mills

#### Wet Mills

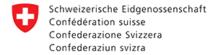
Primary beneficiary group

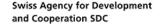
#### **Farmers**

Secondary beneficiary group

#### Technoserve

Project on-the-ground ally (own budget)





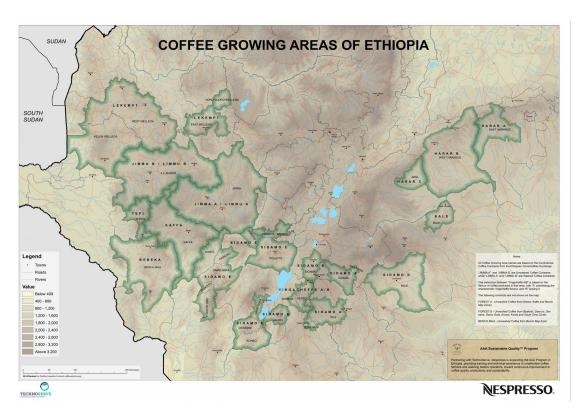


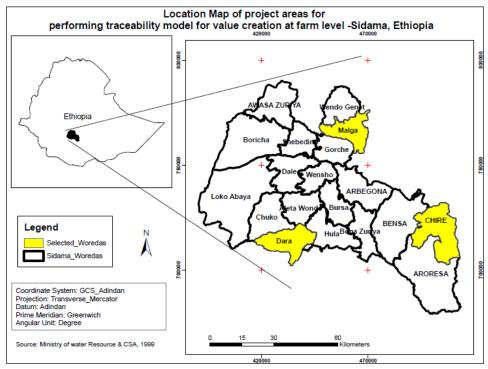






### **PROJECT LOCATION**







#### **PROJECT OBJECTIVES**

**Project Goal**: Pilot a traceability system for wet mills as the foundation for further business development activities such as the multi-crops model and organic certification



Outcome one
Enhanced
traceability system



Outcome two
Enhanced coffee
quality and
sustainability.



Outcome three
Diversification and
Preparedness for
organic certification

Environment, Youth and Gender

#### **Project Impact:**

Coffee traceability from farm to export enhanced.

Loyalty between producers and buyers is enhanced.

Farmers knowledge and income increase.

volatility

and

inflation



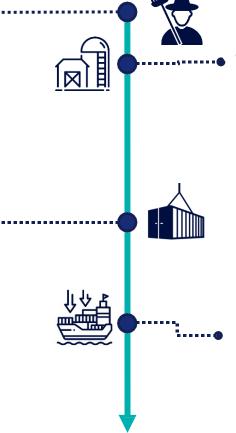
#### THE CHALLENGE

#### **Farmers**

- Average plot size: 0.5 ha
- Scarce access to electricity, telecoms and banking
- Limited knowledge of improved agricultural practices, low yields
- Traditionnally practice organic farming
- Highly dependent on coffee for living income

#### **Exporter**

- Purchase coffee beans from a network of wet mills
- Needs to ensure digital traceability up to the farmer
- Needs to provide high quality coffee to demanding market
- Support wet mills



International

Roasters

#### Wet mill

- Buy coffee cherries from network of farmers
- Exchanges based on trust, cash and paper records
- Sometimes use intermediaries to purchase cherries
- Job providers (mostly women) during milling season
- Limited access to electricity

#### Importer

- Purchase coffee from several exporters
- Need to secure better contracts/prices by offering high-quality, traceable coffee
- Need to comply with demanding regulatory framework (deforestation-free, human rights due diligence...)





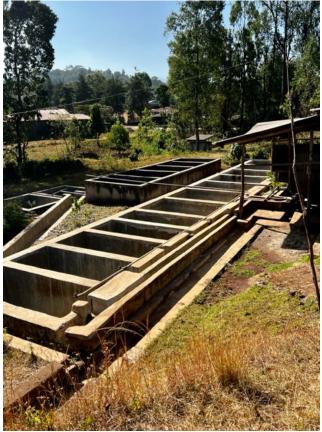












# EXPECTED OUTPUTS AND OUTCOMES



# Enhanced traceability system

Digitalization pilot Farm plots mapping pilot

Access to banking pilot

At least 120 people trained on traceability

→ Reliable traceability up to farmers



# Enhanced coffee quality and sustainability

Improved washing and drying processes Improved awareness of sustainability

→ Better coffee quality and sustainability



#### Diversification and Preparedness for organic certification

600 farmers trained on GAP

30,000 coffee and shade tree seedlings distributed

Documents ready for organic certificate application

→ Higher income and diversification for farmers





#### PROGRESS TO DATE

- ✓ Project staff recruited
- √ 3 wet mills selected and committed to the project
- ✓ Access to a network of over 3000 farmers
- ✓ First project site visit to 2 wet mills -> pilot focus on digitalization, mapping and access to banking

#### **NEXT STEPS**

- ✓ Project launch event on 21 February
- ✓ Baseline survey and pilot feasibility and sampling
- ✓ Traceability system and training material design









### **WORK PLAN**

Work Plan	Year 2022	Year 2023					Year 2024			
	No De c	Jan e b	M Apr	Ma Ju y n	Jul u	Se Oc p t	No De c	Jan Fe b	Mar Apr	
Activity 1. Visit and conduct interview to collect and complete a document of										
traceability system with mills and collectors.										
Activity 2. Interview with local exporters, mills, collectors, and farmers.	Ш									
Activity 3. Interview at farm level to get a clear understanding of the current										
plantation situation. In addition to farm level, contact government stakeholders,										
agencies, official trainers and NGOs	Ш									
Activity 4. Develop capacity building materials on traceability system for mills and										
coffee collectors and support pilot implementation.										
Activity 5. Training on traceability will be delivered to producers, collectors, mill's staff	П									
and Woreda MoA agents, and Wereda Cooperatives and Marketing office										
representatives	Ш									
Activity 5. Establish multi-crop plantation through identification of appropriate plants										
for each plantation and promote income diversification programs including income										
generating activities for women.	Ш									
Activity 6. Develop training materials and providing trainings to smallholder farmers										
and washing station to obtain organic certification.	Ш									
Activity 7. Prepare all documentation to obtain organic certification										
Activity 8 Conduct end line survey and final report										