



## MODULE 2

# Strengthening pro-poor markets for health and enhancing the role of local businesses

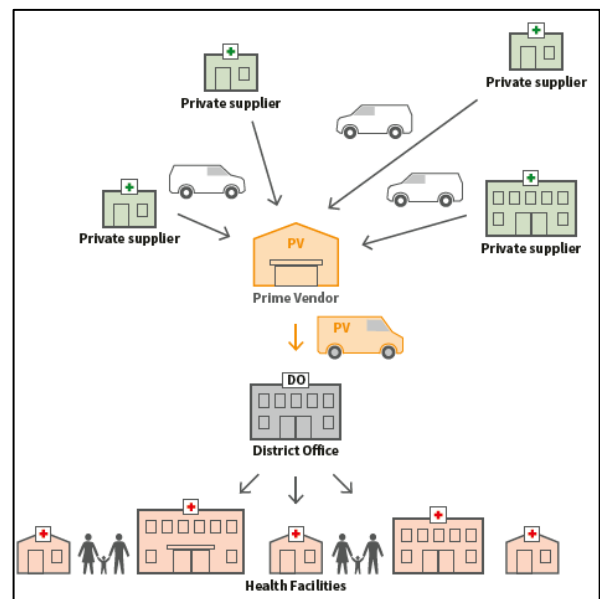
## Project summary

### Complementing the medicines supply gap with a regional Prime Vendor System – a Public Private Partnership, Tanzania

Access to health care is determined by availability of medical supplies. Clinicians depend on effective, safe and good quality medicines to provide adequate health care. Patients equate quality of care with the availability of medicines.

The Jazia® Prime Vendor System is a unique Public- Private-Partnership that supplements the official procurement mechanism of the Government of Tanzania (Medical Stores Department - MSD) with supplies from a single vendor, in a pooled regional approach.

To tackle the problem of medicine stock-outs, the Dodoma Regional Administration and Local Government (RALG) decided in 2012 to pilot a new strategy establishing a Public-Private Partnership (PPP) with a private sector pharmaceutical supplier. Procedures to procure complementary supplies from a single vendor in a pooled regional approach were developed. Jazia® Prime Vendor System was developed under the bilateral governmental agreement between the Governments of Tanzania and Switzerland.



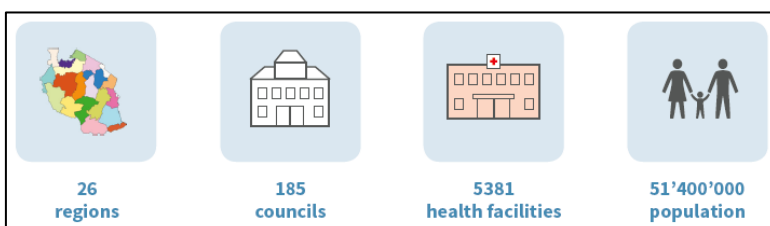
### The Prime Vendor System

A local, capable and approved private supplier is selected based on Good Procurement Practice and adhering to the Public Procurement Act. When MSD notifies out of stock, districts pool their demand for supplementary medicines at regional level, benefitting from economy of scale. Prices from the contracted Prime Vendor are fixed and comparable to MSD prices.

Medicines availability at health facilities is monitored. Operational indicators measure the performance of the Jazia® Prime Vendor System and the Prime Vendor as a supplier. In Dodoma region, medicine availability increased by over 40% between 2011 and 2018.

### From pilot to policy to national roll-out

In 2017 the government requested to roll-out the successful pilot to all 26 regions of mainland Tanzania. A 12-step approach for implementation was applied. Each selected private vendor signs a contract with the respective regional authority.



The Jazia® Prime Vendor System is now implemented in all the 26 regions of Tanzania mainland, covering 185 councils, 5381 health facilities and a total population of 51'400'000.