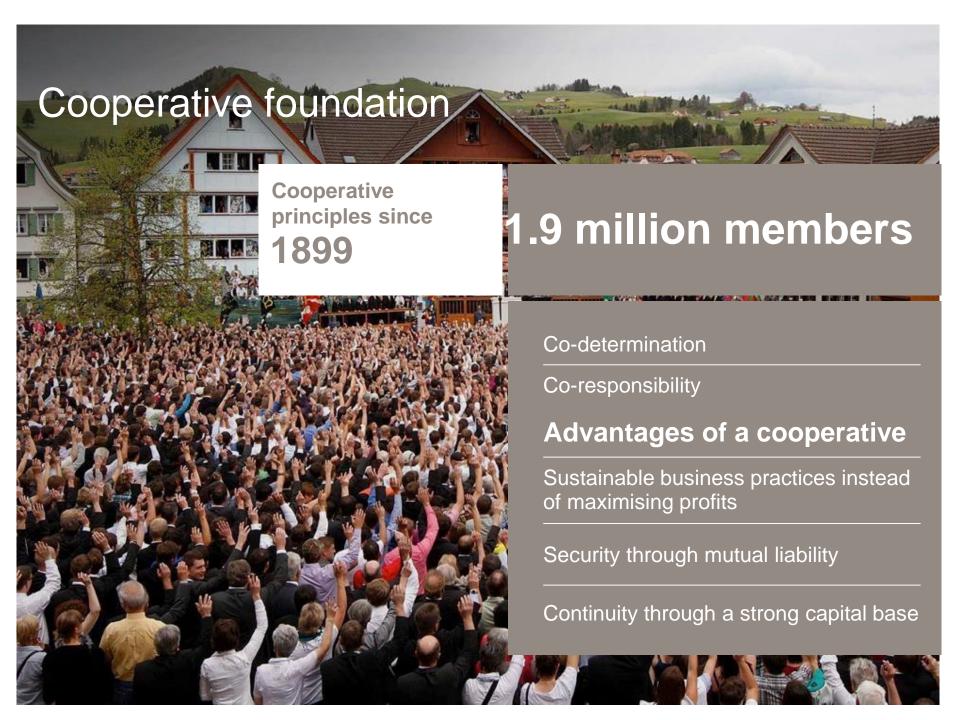
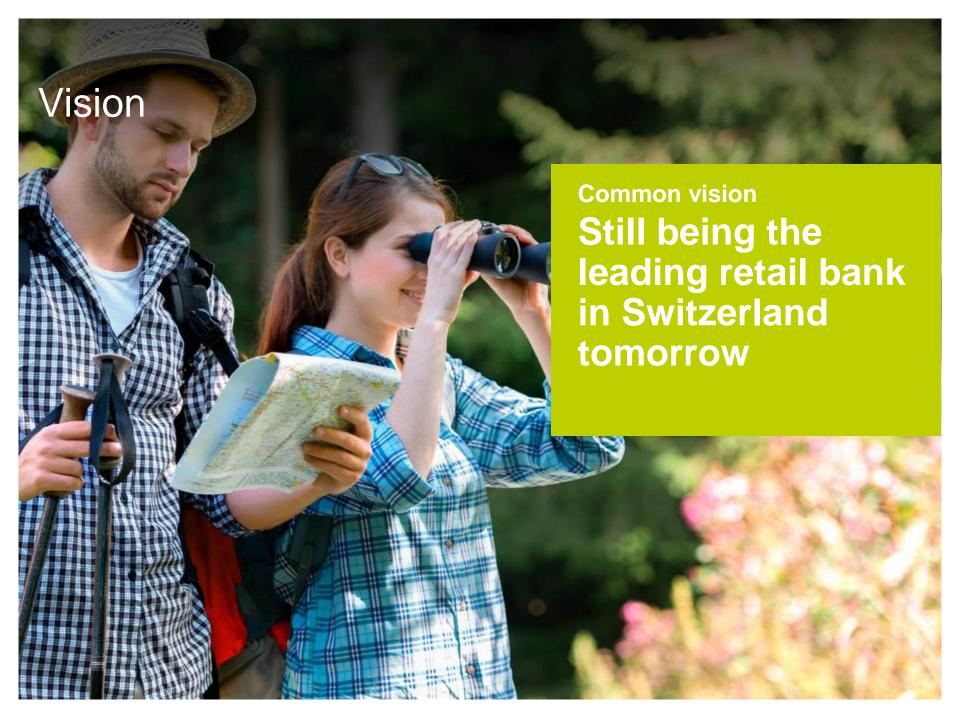


Sustainability practices of and their Reporting Raiffeisen Group

St.Gallen, 2017





Key figures

3.7 million clients

270 Raiffeisen banks

1.9 million members

955 locations

11,026 employees

Aa2 rating

Values-oriented leadership culture



Trust

We foster an atmosphere of mutual trust



Respect

We respect and value our employees



Individuality

We allow our employees to express their individuality



Conflicts

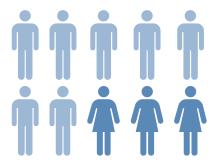
We deal with conflicts



Commitment

We encourage commitment and performance

Pioneer in diversity & inclusion, work/life balance



26% of senior staff

positions held by

Raiffeisen is in the medium

term seeking to achieve a

senior staff and executive

30 % share of women in

and executive

management

women



Part-time employees

As a general rule, staff enjoy the same e.g. further education and training).



part-time and full-time conditions (in terms of



Healthy work/life balance

Extra maternity leave in addition to statutory entitlement

- Continued employment after maternity leave*
- Fifteen days paternity leave, though not required by law
- Part-time work in senior staff positions possible
- Social counselling free of charge
- Child care

positions.

^{*} In an adequate role; degree of employment at least 60%

Raiffeisen is manifold committed to Switzerland



Responsibility in the core business: "Creating values"

Products and services for today and tomorrow



Responsibility as an employer: "Supporting people"

Diversity and inclusion: taking advantage of a diverse workforce



Responsibility within banking: "Meeting our own demands"

Resource awareness and sustainability



Corporate social responsibility: "In the tradition of the cooperative"

Involved in and for Switzerland

Raiffeisen is manifold committed to Switzerland



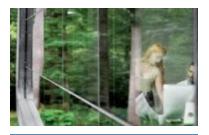
Responsibility in the core business:

- Investments in **Futura** sustainability funds: CHF 4.6 billion. i.e. around 50% of the total Raiffeisen fund volume
- Approximately 2,600 consutling services for home energy renovations every year



Responsibility as an employer:

- Women 3.0 by Raiffeisen: around nine personality development seminars a year
- Cross-company mentoring programme for high-potentials
- Goal: 30% Women in senior staff positions



Responsibility in banking:

- Not only social and economic but also ecological criteria are considered when important procurements are made
- Goal: 30% CO₂ emissions reduction at Raiffeisen Group by 2020



Corporate sociar responsibility:

- Employees perform volunteer work at over 20 different non-profit organisations
- 1 million plus free admissions to over 490 Swiss museums with the Raiffeisen members museum pass
- More than 40 art works in public spaces in the Raiffeisen Group



Reporting on Social Performance Components is integrated in the same Tool as used for profit and loss account, balance sheet etc.

Reported Environmental data samples;

Building Energy

Business Travel

Greenhouse gas emission for building energy and business travel

Reported Employee figures samples;

Number of employees (men, women)

Number of part-time positions

Number of apprentices

% of woman in management

Conclusion 1

Why does a fully home country oriented Swiss Retail Bank Group invest in Social Performance?

- Enhancement of it's core values as a Cooperative
- Motivation of staff and Image as an employer
- Differentiation among competitors (market / staff)
- Reducing potential Image Risks
- Prevent potential additional Authority Regulation
- Comply with continuously evolving expectations of customers, market, staff and authority

We consider Social Performance topics because we want sustainability in our business which lives from image, compliance and economic results

Conclusion 2

We do

- Define and Monitor Social Goals (sustainability)
- Commit to a social mission (image)
- Design products to meet client needs (economic and compliance requirements)
- Treat clients responsibly (image and compliance requirements)
- Treat employees responsibly (image and compliance requirements)
- Balance financial and social performance (sustainability and economic results)

Our "Rating" is primarily done by the market:

Success on a sustained basis in Retail Banking needs:

Credibility and a positive Image Compliance and Economic results

Social Performance Management is helpful to these Success Factors

