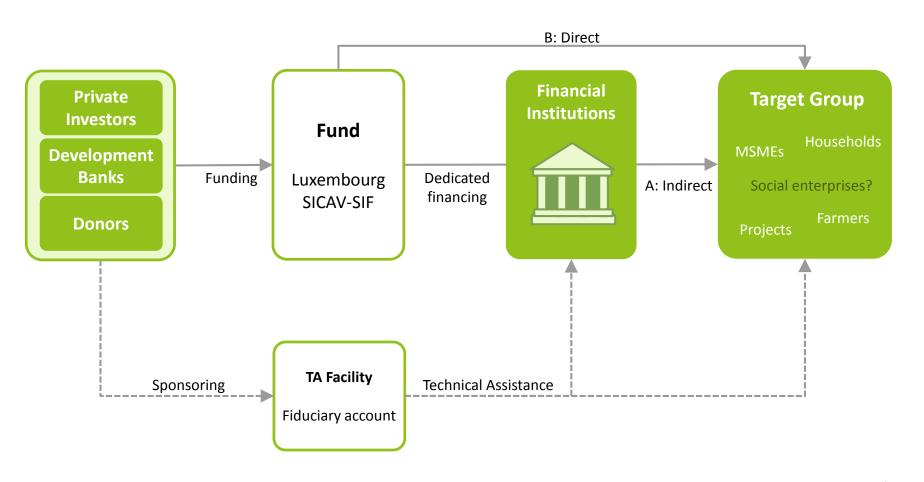




The Way from Investors to Final Target Groups





Structured Fund Concept

These funds are structured as Public-Private Partnerships



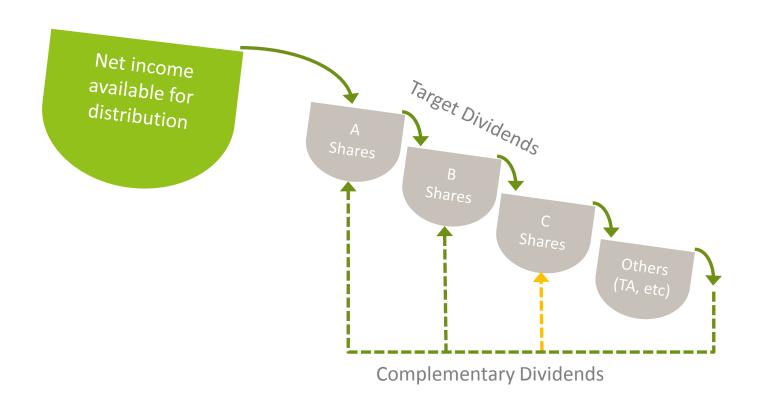
Source: Finance in Motion as of Q2 | 2016

2



Income Waterfall

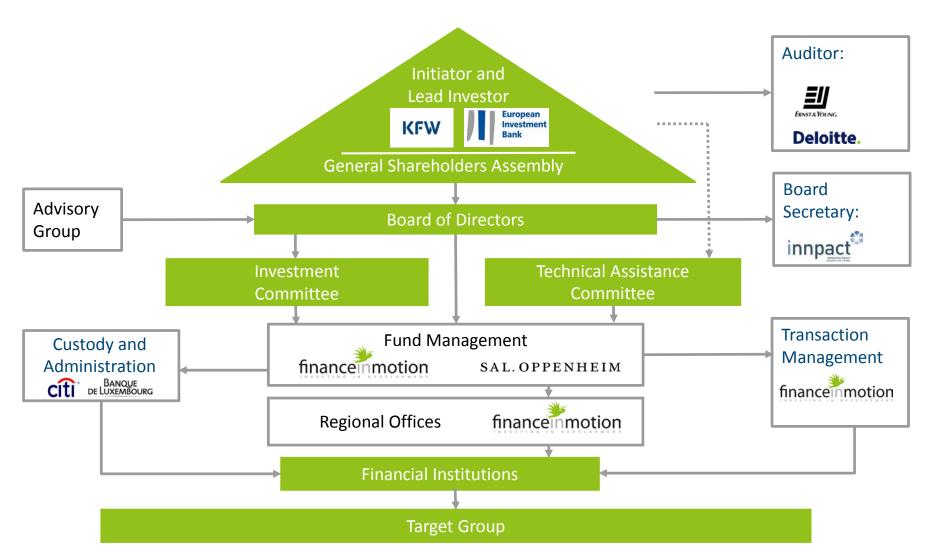
The income waterfall can be modified and customized for each fund







Governance Structure





Structured Development Funds

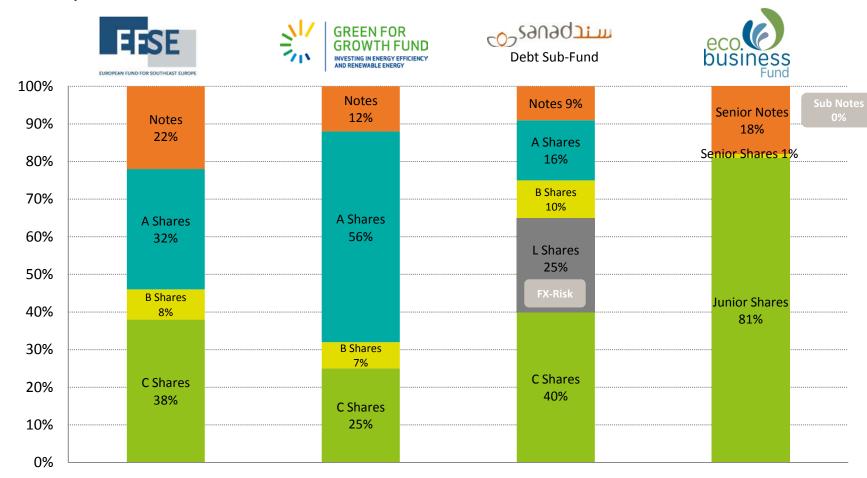
Finance in Motion has EUR 1.5 billion in assets under management

	MSME FINANCE			GREEN FINANCE		
	EUROPEAN FUND FOR SOUTHEAST EUROPE	Debt Sub- Fund	Equity Sub- Fund	GREEN FOR GROWTH FUND INVESTING IN ENERGY EFFICIENCY AND RENEWABLE ENERGY	eco. business	ArbaroFund (in pre-marketing)
INCEPTION	2005	2011	2012	2009	2014	2015
Assets under Management	EUR 1.08 billion	USD 152 million	USD 11 million	EUR 336 million	USD 27 million	Target USD 200 million
Торіс	Employment, agriculture, housing	Employment, poverty reduction		Energy efficiency and renewable energy	Conservation of natural resources	Sustainable forestry
Initiators	KfW	KfW		KfW/EIB	KfW/FiM/Conservation International	FiM/Unique
Anchor Inv./Donors	BMZ/EU/SDC	BMZ/EU/SECO		BMZ/EU	BMZ	EIB
INSTRUMENTS	Debt	Debt	Equity	Debt	Debt	Equity
GEOGRAPHY					The state of the s	12 3



Actual Funding Structures

The composition of different tranches varies across funds



Source: Finance in Motion as of Q2 | 2016



Our Investors

Wide range of public and private investors of blue-chip nature





