

# Riders for Health Case Study

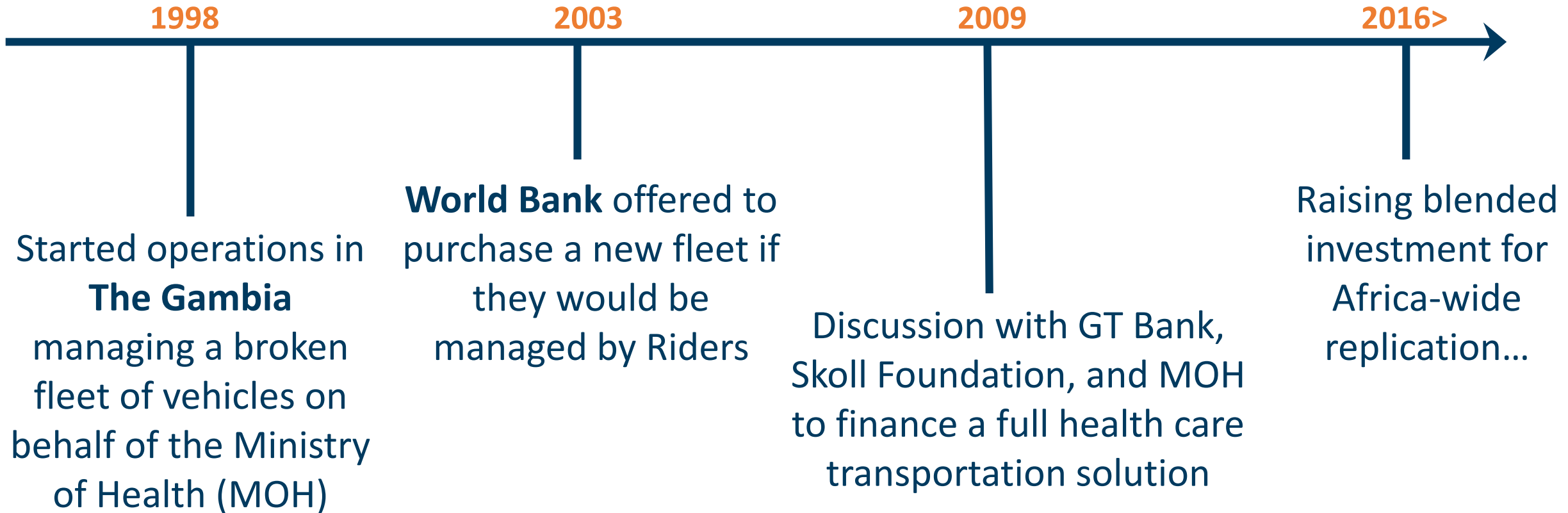
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Unlocking Blended Finance  
*Bern, 21<sup>st</sup> September 2016*

# Riders for Health: a blended finance case study

**ISSUE:**  
Not a full service fleet  
model to manage Cost  
Effective Lifetime of Vehicles



# Bringing Financing Stakeholders Together

**UK private donations and World Bank grant to start operations**

**GT Bank for asset-backed debt for growth, 3% interest rate**

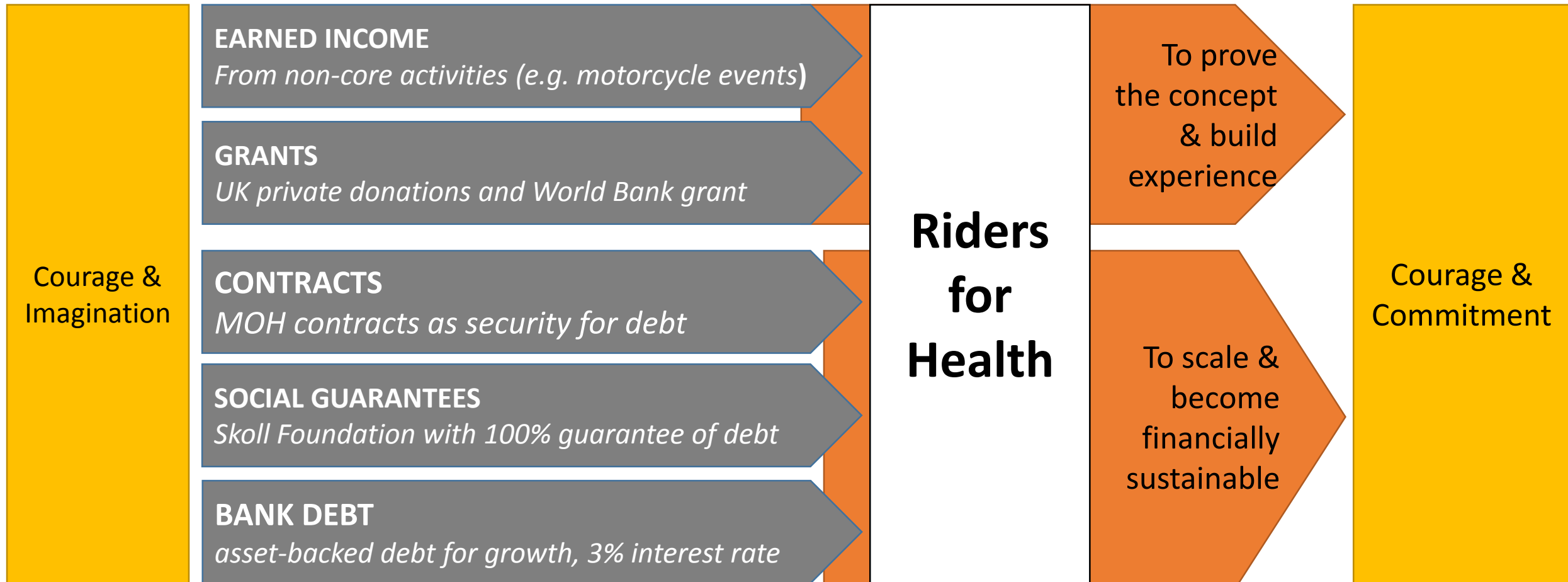
**Skoll Foundation with 100% guarantee of debt**

**Ministries of Health with contract as security for debt**

→ Ministries of Health can now:

- Reach the whole population
- At every level of health
- With predictable vehicles and budgeting

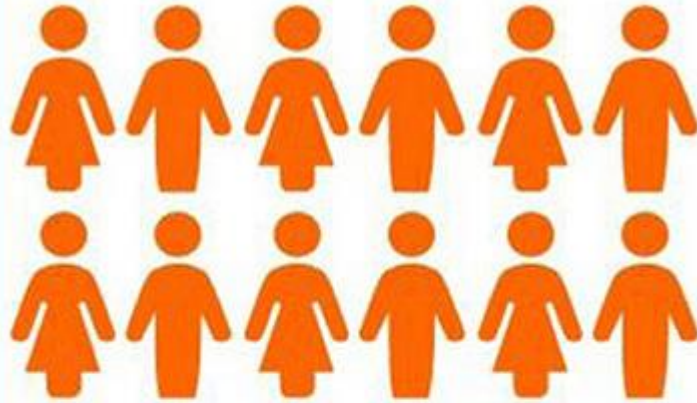
# Blended finance = Brave finance



# Large scale impact



A MOBILISED OUTREACH  
HEALTH WORKER  
CAN SEE NEARLY  
**6 TIMES**  
MORE PEOPLE



IMPROVED ACCESS TO  
HEALTH CARE FOR  
**24 MILLION**  
PEOPLE ACROSS AFRICA



MOBILISED OUTREACH  
HEALTH WORKERS  
CAN **DOUBLE** THE  
TIME THEY SPEND IN  
**COMMUNITIES**