

Mainstreaming Social Performance in Microfinance: Implementing the "double-bottom line"

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Social Performance Reporting by Selected MIVs

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Symbiotics ESG Rating and Reporting Approach

Bern – July 2nd 2010



Symbiotics | short profile

Year of creation:

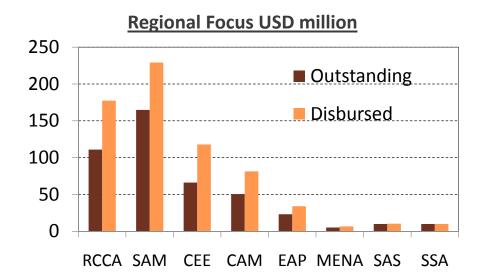
- December 2004: Symbiotics SA Information, Consulting & Services
- March 2007: Symbiotics Securities SA
- March 2008: Symbiotics Investment Management SA
- **Total permanent staff:** 32 staff located in Geneva, Cape Town, Mexico City, Singapore

Key expertise:

- Research & Advisory
 - Investment Analysis
 - Investment Services
- Brokerage & Structuring
- Asset Management

Portfolio under advisory / management:

- +680 USD million disbursed since 2005
- +450 USD million under advisory/management
- +130 MFIs received funding



RCCA: Russia, Caucasus & Central Asia SAM: South America

CEE: Central & Eastern Europe

CAM: Central America. Mexico & the

MENA: Middle East & North Africa SSA: Sub-Saharan Africa

SAS: South Asia

Caribbean



Key aspects of social performance and source

Key SP aspects	Key sources		
1. Social Governance	 ✓ SPTF/ MIX Social Reporting Format ✓ Global Reporting Initiative (UN GRI) ✓ Symbiotics own research and field experience 		
2. Labor Climate			
3. Financial Inclusion	Symbiotics social rating		
4. Client Protection	/ Dictions / Asington Seas Requesting Are IL St. / Diction Asington Seas Requesting Are IL St. / Dic		
5. Product Quality	March Marc		
6. Community Engagement	Multiplication for formation of the control of the		
7. Environmental Policy	Afficiency for the control of the co		



When applying social performance indicators

Key SP aspects	Due Dilligence	Monitoring	Reporting
1. Social Governance	X	X	X
2. Labor Climate	X	X	X
3. Financial Inclusion	X	X	X
4. Client Protection	X	X	X
5. Product Quality	X	X	X
6. Community Engagement	X	X	X
7. Environmental Policy	X	X	X



Current and future social performance reporting

Current SP reporting:

- Social responsibility report on each investee/ prospective investee
- Monthly investment manager report, including a set of core social performance indicators
- Symbiotics is not directly responsible for MIVs' social reporting, but some of them use ESG information provided by Symbiotics

Future SP reporting:

- Creation of an annual reporting form for MFIs to report on qualitative ESG aspects
- Aggregate social rating grades obtained by MFI investees at the investment portfolio level (with the possibility to have grades by ESG dimension)
- Calculate average ESG indicators at the investment portfolio level, in line with CGAP MIV Disclosure Guidelines
- Publication of an annual ESG report for REGMIFA, including both macro level indicators (country and MFI outreach) and micro level indicators (data on endborrowers financed)