

FINANCIAL VIABILITY: BALANCING TARGET GROUP OUTREACH AND PROFIT ORIENTATION

S+C FORUM, BERN NOVEMBER 22, 2002

LIST OF REFERENCES

GENERAL BIBLIOGRAPHY:

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CGAP TECHNICAL TOOLS (<http://www.cgap.org/>):

Sheldon T., Waterfield Ch. (1998), *Business Planning and Financial Modeling for Microfinance Institutions: A Handbook*. CGAP technical Tool series No. 2. New York. (including financial modelling software) (existe aussi en français).

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Lunde Sh.A. (2001), *Using Microfin 3: A Handbook for Operational Planning and Financial Modeling*. CGAP technical Tool series No. 2. Washington D.C. (latest development including financial modelling software and software user guide).

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WEBSITES WITH DOCUMENTS AND INFOS THAT CAN BE DOWNLOADED:

- <http://www.cgap.org/>

The **Consultative Group to Assist the Poor** (CGAP) is a consortium of 29 bilateral and multilateral donor agencies who support microfinance. Their mission is to improve the capacity of microfinance institutions to deliver flexible, high-quality financial services to the very poor on a sustainable basis. CGAP serves microfinance institutions, donors and the microfinance industry through the development of technical tools and services, the delivery of training, strategic advice and technical assistance, and action research on innovations.

- <http://www.mixmarket.org/>

The **Microfinance Information eXchange** (MIX) is a global information service for the microfinance industry. Its main mission is to help build microfinance market infrastructure. The MIX intends to address one of the key challenges of the microfinance industry: the lack of reliable, comparable and publicly available information on the financial strength and performance of Microfinance Institutions (MFIs), which underpins the development of the market for microfinance services.

- <http://www.mixmbb.org/>

The **MicroBanking Bulletin** (MBB) has become the premier benchmarking source for the microfinance industry. Its benchmarks are widely used by investors, donors and other service providers to facilitate greater standardization and a better understanding of the development of the microfinance sector. Originally an output of the MicroBanking Standards Project, the MBB is now one of the principal products offered by the MIX (Microfinance Information eXchange).

INTERCOOPERATION

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